A FREE BREAKDOWN FROM ROBERT HOWELL, DON'T QUIT YOUR JOB

How Private Lending Deals Are Typically Structured

The short version, in five points. *Education only, not financial or investment advice.*

1. **Collateral**
   What the property's worth compared with the loan.

2. **Lien position**
   Where the lender stands in line.

3. **Paperwork**
   Note, recorded mortgage or deed of trust, title insurance.

4. **Borrower**
   Track record + exit plan.

5. **Term**
   When the money's expected back, and the plan if things change.

Every deal carries risk.

Good structure is how lenders try to manage it.

I go deeper in my free training.

Bring your lending questions. Live Wednesdays at 12pm ET, or the replay any night at 7pm ET.

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